



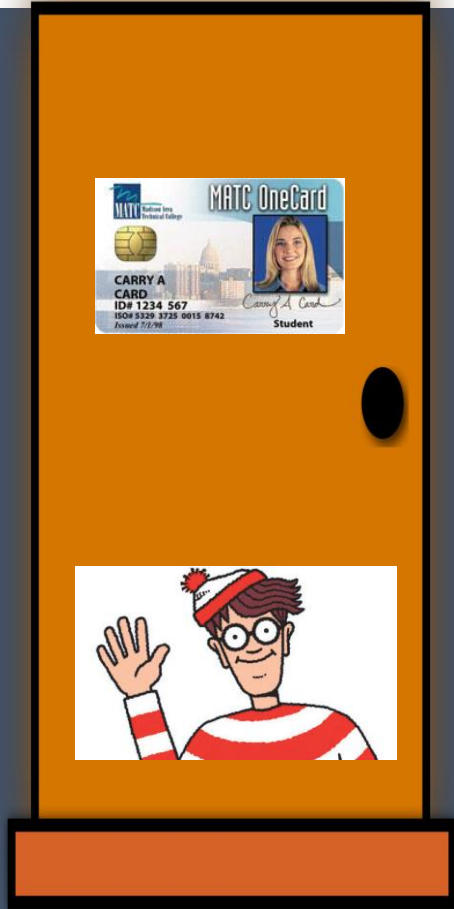
# WHERE ARE OUR EMPLOYEES?



Kristin Polywacz | Process Analyst



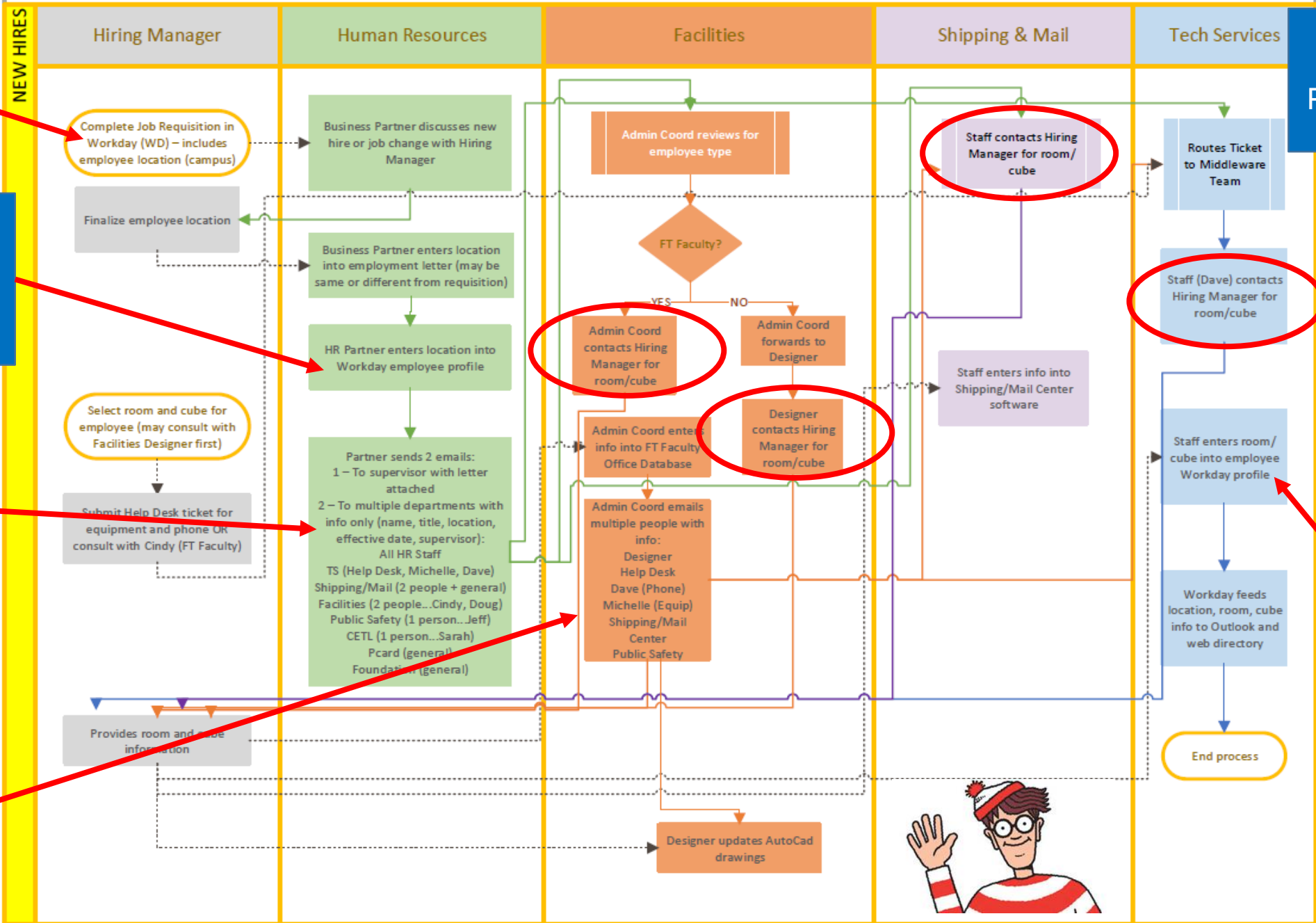
# OBJECTIVE



**ISSUE:** Assign location of employees

**GOAL:** 100% accuracy

Process: Enter Employee Location & Room # - Current State: August, 2016



WRONG  
START

EXTRA  
PROCESSING

REDUNDANCY

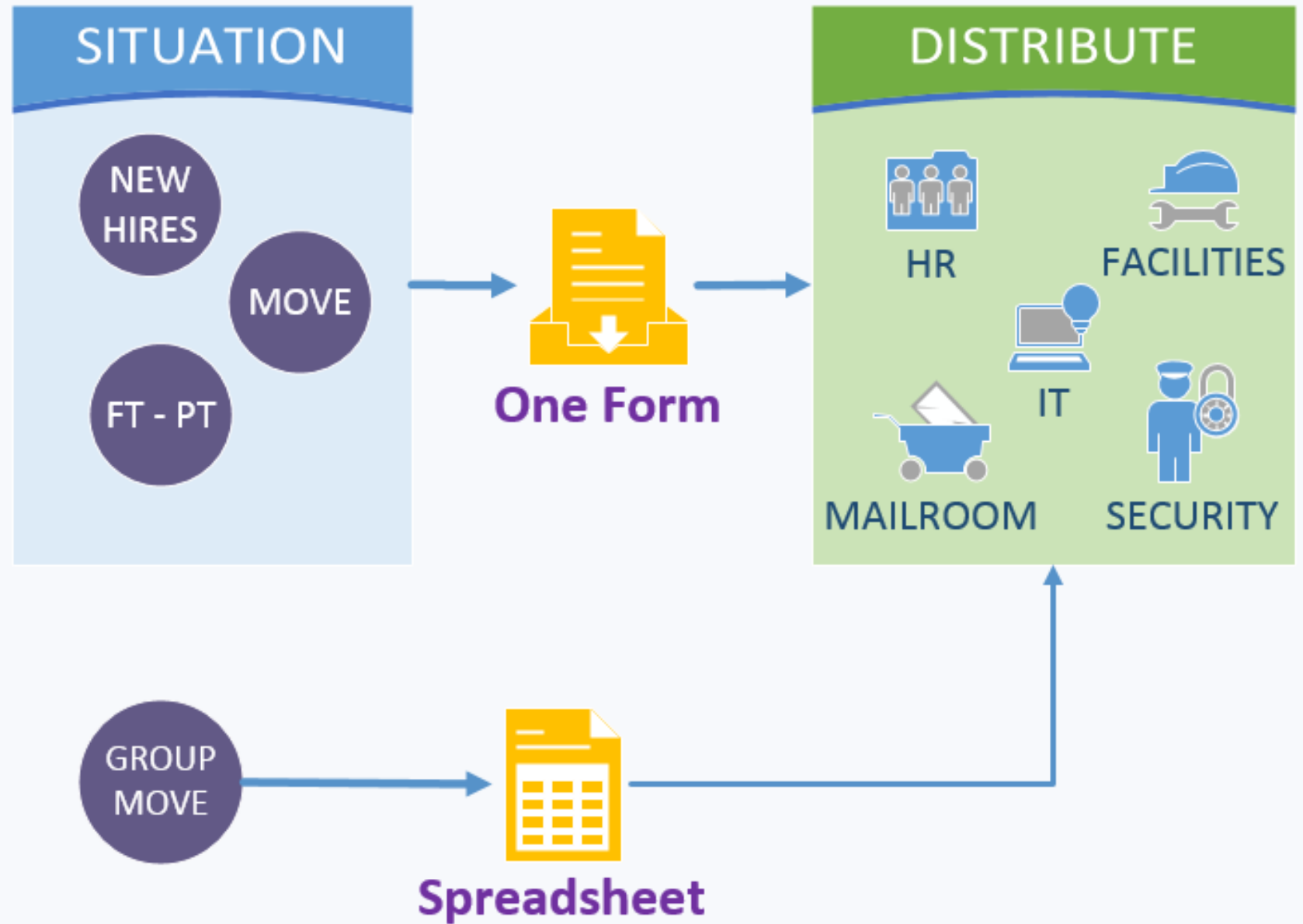
WAITING

INCOMPLETE  
EMAILS

WAITING &  
ERRORS

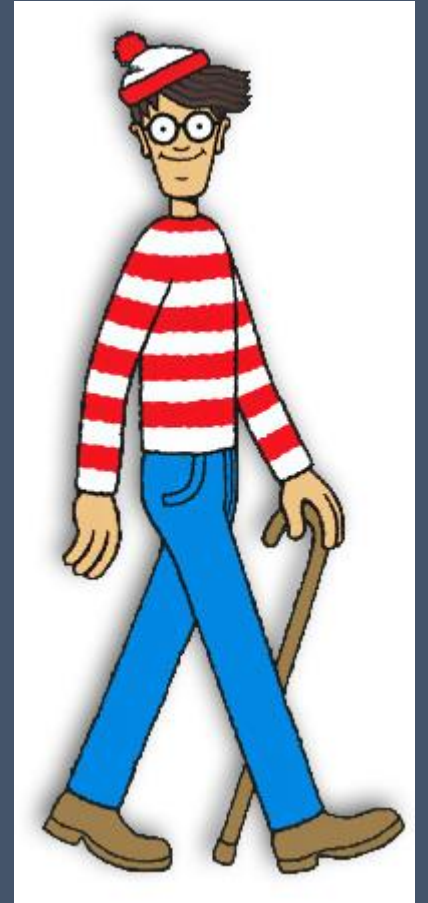
DUPLICATE  
PROCESS  
FOR  
FACULTY

# CHANGES



# RESULTS

- 20 steps to 1 step
- Nearly 100% accuracy
- Right info, right departments, better service
- Time savings
- Established process owner
- Easier process for faculty seating
- Team that is proud and excited about their work!



# NEXT STEPS & IMPACT

## NEXT UP

- Monitor, improve form
- Separations
- LTE moving to PT

## IMPACT

- PI not all bad
- Issue finally resolved
- Time savings
- Reduced frustration

Improvement may take longer than you expect.



# WISCONSIN DEPARTMENT *of* HEALTH SERVICES

## Simplifying the Personal Care Product Process

**Shannon Moloney**  
Quality Improvement Coordinator  
and

**Collin Sainio**  
Resident Care Supervisor  
CENTRAL WISCONSIN CENTER

October 27, 2017

# Background

- No standard menu to order personal care products
- Uncontrolled variation within ordering process
- Ordering decisions personality dependent



# Aim

- Reduce variation in five product categories
- Decrease time spent putting products away
- Decrease cost

# Tools Used

- Survey
- Waste Walk
- Flow Chart
- Pareto Analysis
- Voice of the Customer
- Sort, Set, Shine, Standardize, Sustain
- Failure, Mode, Effects, and Analysis
- Define, Measure, Analyze, Improve, and Control

# Changes Made

- Consulted direct care staff to identify top five product categories
- Assessed active ingredients to create new menu
- Developed system for ordering off-menu products
- Reorganized supply space
- Updated care plans

# Results

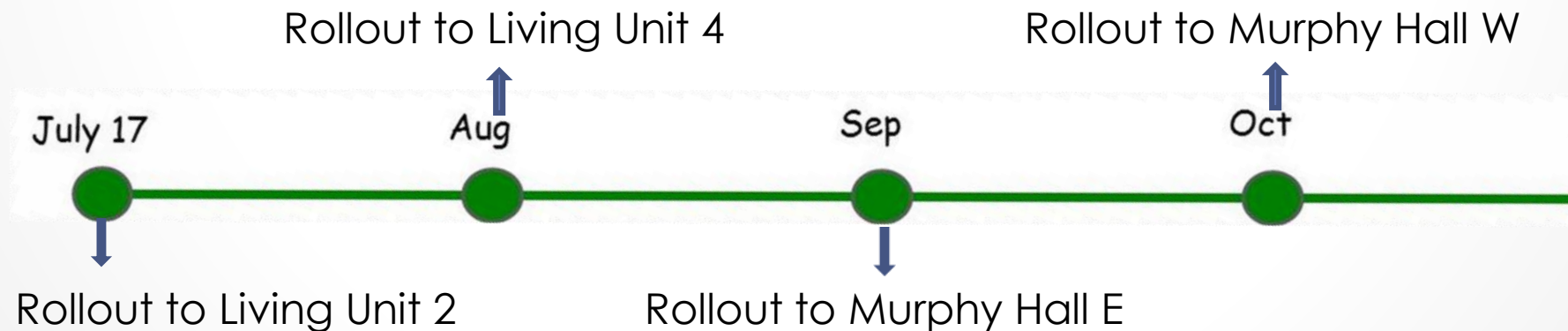
- Reduced product variation by around 46% (26 products to 12)
- Reduced time spent putting away products
  - From 32.5 minutes to 22.5 minutes
  - Process occurs weekly, sometimes twice a week
- Organized supply storage area
- Reduced cost spent on personal care products by 24% (average of \$1,387/month to \$1,056/month)

# Results



# Next Steps

- Revise forms.
- Complete rollout.
- Standardize other products.
- Continue quality checks.
- Share lessons learned.



# Impact

- Created system of materials management
- Developed standard for product ordering and change
- Simplified ordering process
- Organized storage area
- Ensured residents have the correct products
- Improved quality of care
  - Increased staff knowledge
  - Improved understanding of care plans
  - Increased tracking of product efficacy



# Beneficiary Designation Acknowledgement Process Improvement

PI-22

Maryann Hilt, Project Lead

Racheal Rolli, Facilitator





# Process Problem

- ETF acknowledges over 23,000 beneficiary designations per year. Ideally, we would like to automate this process regardless of a member's status.
  - Currently, ETF uses WEBS to streamline the processing of active/inactive member confirmations, but complete an entirely manual process for acknowledgements for annuitants.
  - Based on internal performance tracking data, on average, it takes 2:46 longer to process annuitant confirmations than for active/inactive members. This results in an extra 351.12 hours per year in processing time.
  - Processing all beneficiaries in WEBS will optimize this process, save time, and resources.

# Project Team & Objectives

- Reduce annuitant beneficiary confirmation processing time in half.
- Streamline the process in order to reduce overall processing time.
- Remove all unnecessary motion in the process.



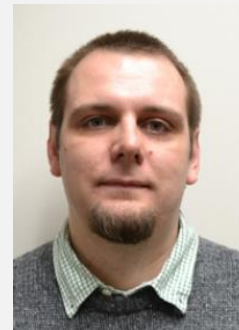
Maryann Hilt  
Project Leader



Jaymee Meier  
Project Sponsor



Racheal Rolli  
Lean Facilitator



Caleb Johnson  
Team Member

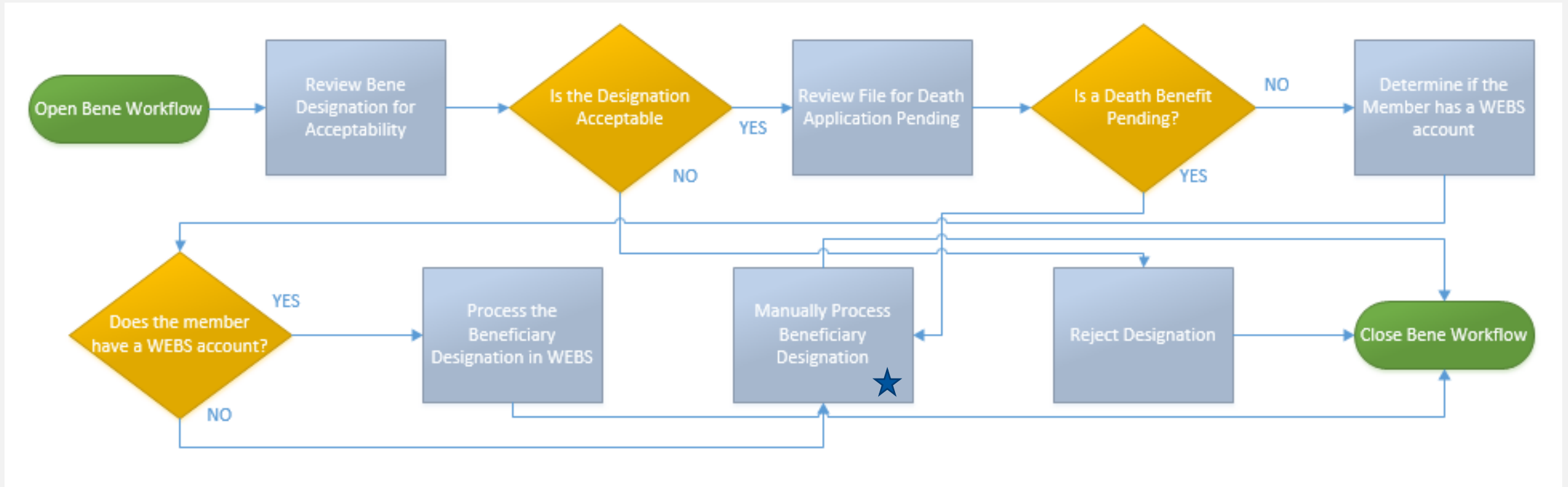


Lara Meinholz  
Team Member



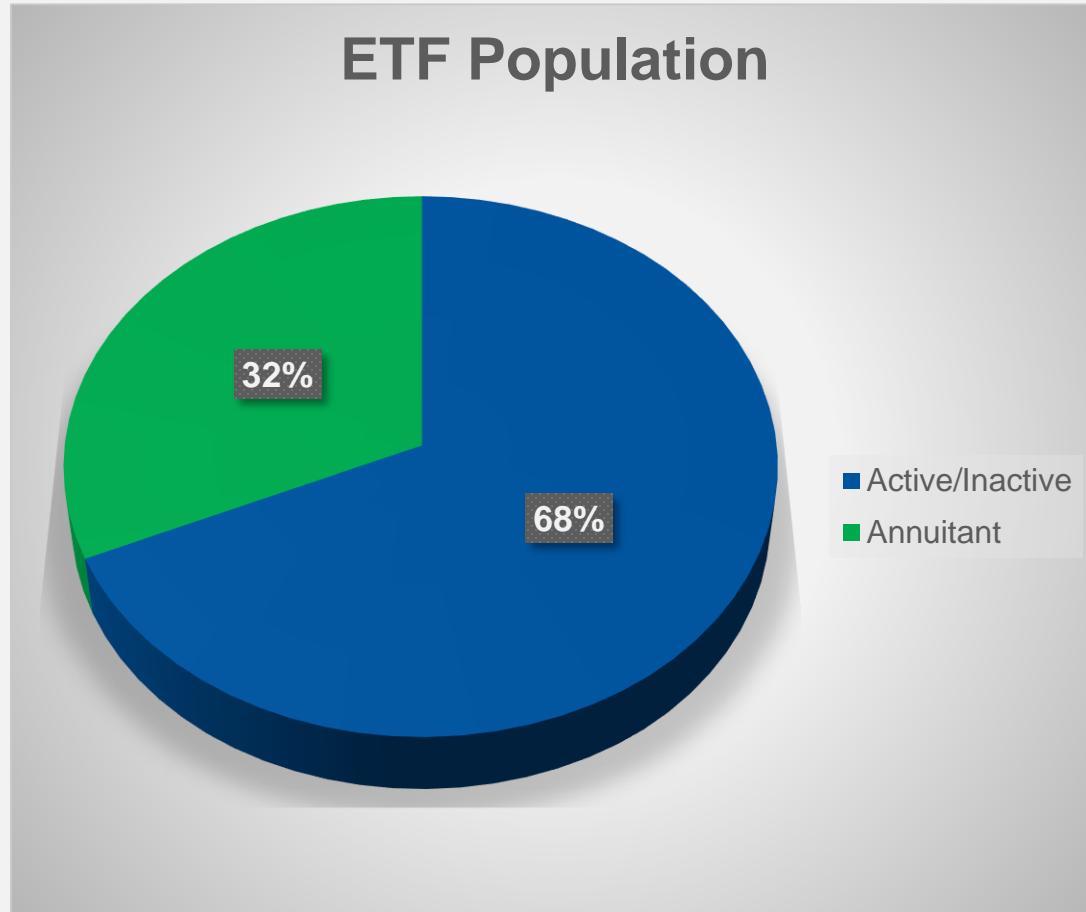
Luis Caracas  
Team Member

# Future State Map



★ Manual Process only occurs if the member has no WEBS account or if there is a death benefit pending

# Total Savings



- 23,799 acknowledged in 2016
- 32% of 23,799 is 7,616 per year
- 2:46 savings per bene provides a total time savings of 351.12 hours
- Average ECSB TFS – Objective makes \$24.65/hour = \$8,655.11 cost savings per year

# Impact

- Faster confirmations to members
- Decreased calls regarding beneficiary status
- Improved moral for beneficiary processors
- Reduced printing and resources in the call center
- Reduced motion in the process





# DIVISION OF MEDICAID SERVICES

## MILES Electronic Residency Verification Project

Presented by  
Kofi Abaidoo & Vickie Campbell  
Program & Policy Analyst – Advanced  
- *Milwaukee Enrollment Services*



# Objective

- ☐ Loss prevention
- ☐ Fraud prevention
- ☐ Case accuracy/quality control
- ☐ Eliminate waste



# Changes/Process/Involvement



- Started February 2016
- 45 days to complete after data drop

- ☐ Consortia receive ERV monthly report
- ☐ MiES staff research and investigate
- ☐ Case audit for accuracy
- ☐ Review all aspects of case





# Results



Month	Total cases closed	Medicaid cost avoidance	FoodShare cost avoidance	Total savings (FS & HC)
Feb/Mar-16	39%	\$134,262.00	\$68,052.00	\$202,314.00
Jun-16	42%	\$155,340.00	\$31,668.00	\$187,008.00
Jul-16	38%	\$82,788.00	\$15,108.00	\$97,896.00
Aug-16	27%	\$238,968.00	\$43,650.00	\$282,618.00
Sep-16	30%	\$78,720.00	\$12,066.00	\$90,786.00
Oct-16	28%	\$117,930.00	\$22,734.00	\$140,664.00
Nov-16	27%	\$62,706.00	\$11,640.00	\$74,346.00
Dec-16	28%	\$78,294.00	\$18,528.00	\$96,822.00
Jan/Feb-17	21%	\$125,622.00	\$34,644.00	\$160,266.00
Mar-17	28%	\$78,180.00	\$10,290.00	\$88,470.00
Apr/May-17	27%	\$139,806.00	\$11,808.00	\$151,614.00
Jun-17	31%	\$99,156.00	\$12,294.00	\$111,450.00
Jul-17	32%	\$120,270.00	\$15,888.00	\$136,158.00
Aug-17	16%	\$108,690.00	\$24,144.00	\$132,834.00
Sep-17	28%	\$121,068.00	\$20,622.00	\$141,690.00
<b>Total</b>		<b>\$1,741,800.00</b>	<b>\$353,136.00</b>	<b>\$2,094,936.00</b>

	Average monthly cost avoidance	
Start of project	Medicaid	\$115,281.00
	FoodShare	\$26,838.00
Through 9/30/17	Medicaid	\$116,120.00
	FoodShare	\$23,542.40

Average Monthly Case Count  
**308**



# Next Steps



- ☐ Maintain
- ☐ Continuous improvement
- ☐ Save in excess of over 2.5 million dollars in year two



# Impact



- ❑ Mindfulness with case accuracy
- ❑ Decrease in case error rate
- ❑ 31% of applicants are ineligible for FoodShare and Medicaid
- ❑ Cost savings





THANK YOU

For questions contact Vickie Campbell  
at [Vickie.Campbell@dhs.wisconsin.gov](mailto:Vickie.Campbell@dhs.wisconsin.gov)



# Streamline High School Completion Intake & Orientation Process

Madison Area Technical College  
Connie Weisse - Institutional Effectiveness Analyst





# The Problem:

- Information overload for students during orientation presentation
- Too much staff wait time during testing
- Too much student wait time before advising
- Not enough individual advising



# The Solution:



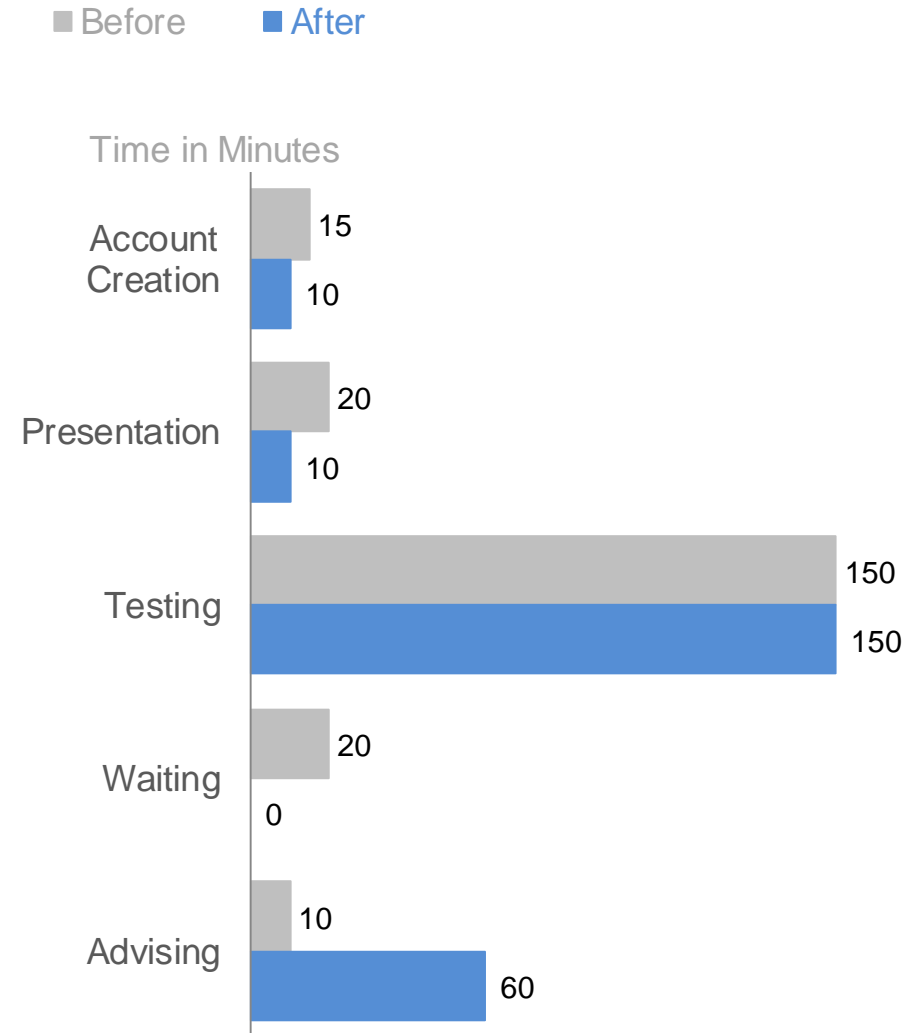
- Identify process steps that could be completed outside of the group session:
  - Create student account before the session
  - Schedule a meeting with an advisor after the session
- Utilize technology to share documents and follow up with students

# Results:

- Less time on Account Creation, Presentation, Waiting
- More time on Advising
- Test session was shorter, less overwhelming
- From 3 staff to 1 staff at test session

## Students' Time Was Better Spent

Intake and Orientation





# What's Next?

- Started with Commercial Ave Campus, Fall 2016
- South Campus, Fall 2017
- Next, Regional Campuses – Fort Atkinson, Watertown, Reedsburg, Portage
- Continuous Improvement team meetings



# What Did We Learn?

**Students had a more personalized experience and were more likely to enroll and attend classes**



- Walked the process as the student
- Used a facilitated discussion with stake-holders
- Met regularly
- Split the project into phases
- Developed a process guide and flow chart

# Timely Non-Annuitant Death Distributions

---

**WI Lean Government 5 x 5**

Presented by Laura Stella  
*Operations & Implementation Coordinator, Business Analyst*  
Benefit Services Bureau



# Project Charter

**Process:** *Timely Non-Annuitant Death Distributions*


**Scope:** Improve the root causes of delinquency & standardize process for all inputs.

**Customer Output:** % of funds not distributed by the deadline

**Business Output :** Cost of Funds not distributed by the deadline

**Problem:** A review of accounts from the 2015 Act 302 annual query revealed 59% (110/186) of non-annuitant death benefits totaling \$1.120 million were not distributed by the deadline.

**Objective:** Reduce the number of delinquent distributions from approximately 60% down to less than 10%.

		<b>LEAN PROJECT CHARTER</b> Timely Distribution of Non-Annuitant Death Benefits		801 W Badger Road PO Box 7931 Madison WI 53707-7931  1-877-533-5020 (toll free) Fax 608-267-4549 etf.wi.gov	
<b>Project Lead:</b>		Laura Stella			
<b>Project Sponsor:</b>		Deb Roemer			
<b>Process Owner:</b>		Carley LeMahieu			
<b>Process Teams:</b>					
<b>PHASE 1</b>		<b>PHASE 2</b>		<b>PHASE 3</b>	
<ul style="list-style-type: none"><li>Pam Moran</li><li>Mary Preston</li><li>Anne Wellnitz</li><li>Linda Daane</li><li>Carley LeMahieu</li><li>Kay Kalvin</li><li>Racheal Rolli (VSM Facilitator)</li><li>Blain Parsons (Tax Policy Consultant)</li></ul>		<ul style="list-style-type: none"><li>Carley LeMahieu</li><li>Mary Preston</li><li>Tami Licari</li><li>Jim Kachel</li><li>Eric Held</li><li>Doug Hennick</li><li>Peggy McCullick</li><li>Brenda Hoffhein-Peter</li><li>Kathy Westby</li></ul>		<ul style="list-style-type: none"><li>Connie Koberle</li><li>Mike Hogard</li><li>Carley LeMahieu</li><li>Sally Lucey</li><li>Linda Daane</li></ul>	
				<b>PHASE 4</b>	
				<ul style="list-style-type: none"><li>Janice Faust</li><li>Brenda Hoffhein-Peter</li><li>Mary Preston</li><li>Donna Volk</li><li>Peggy McCullick</li><li>Lynn Erickson</li><li>Kristy Nelson</li><li>Katie Schmidt</li><li>Laura Stella (VSM Facilitator)</li></ul>	
<b>Process Start Point:</b>		Discovery of Non-Annuitant Death			
<b>Process End Point:</b>		Entire account balance paid to Beneficiaries			
<b>Inputs:</b>		<ul style="list-style-type: none"><li>MSB Abandoned Accounts Query</li><li>BDAS and DHS Death Match Processes</li><li>B166 and B166X Non-Annuitant Death Notices</li><li>Annual Act 302 Query</li><li>30-Day Forced Distribution Notices</li></ul>			
<b>Outputs:</b>		<ul style="list-style-type: none"><li>% of Funds &amp; Cost of Funds not distributed by the IRS Deadline</li></ul>			
<b>Primary Customer:</b>		<ul style="list-style-type: none"><li>IRS</li></ul>			
<b>Requirements:</b>		<ul style="list-style-type: none"><li>Accurate and timely payments &amp; tax documents</li></ul>			
<b>Secondary Customers:</b>		<ul style="list-style-type: none"><li>Beneficiary Payee(s)</li><li>Internal Audit</li></ul>			
<b>Requirements:</b>		<ul style="list-style-type: none"><li>To be identified and paid accurately</li><li>Faster, standardized processes that meet state &amp; federal deadlines and provide an accessible status or audit history; timelier notice of death.</li></ul>			

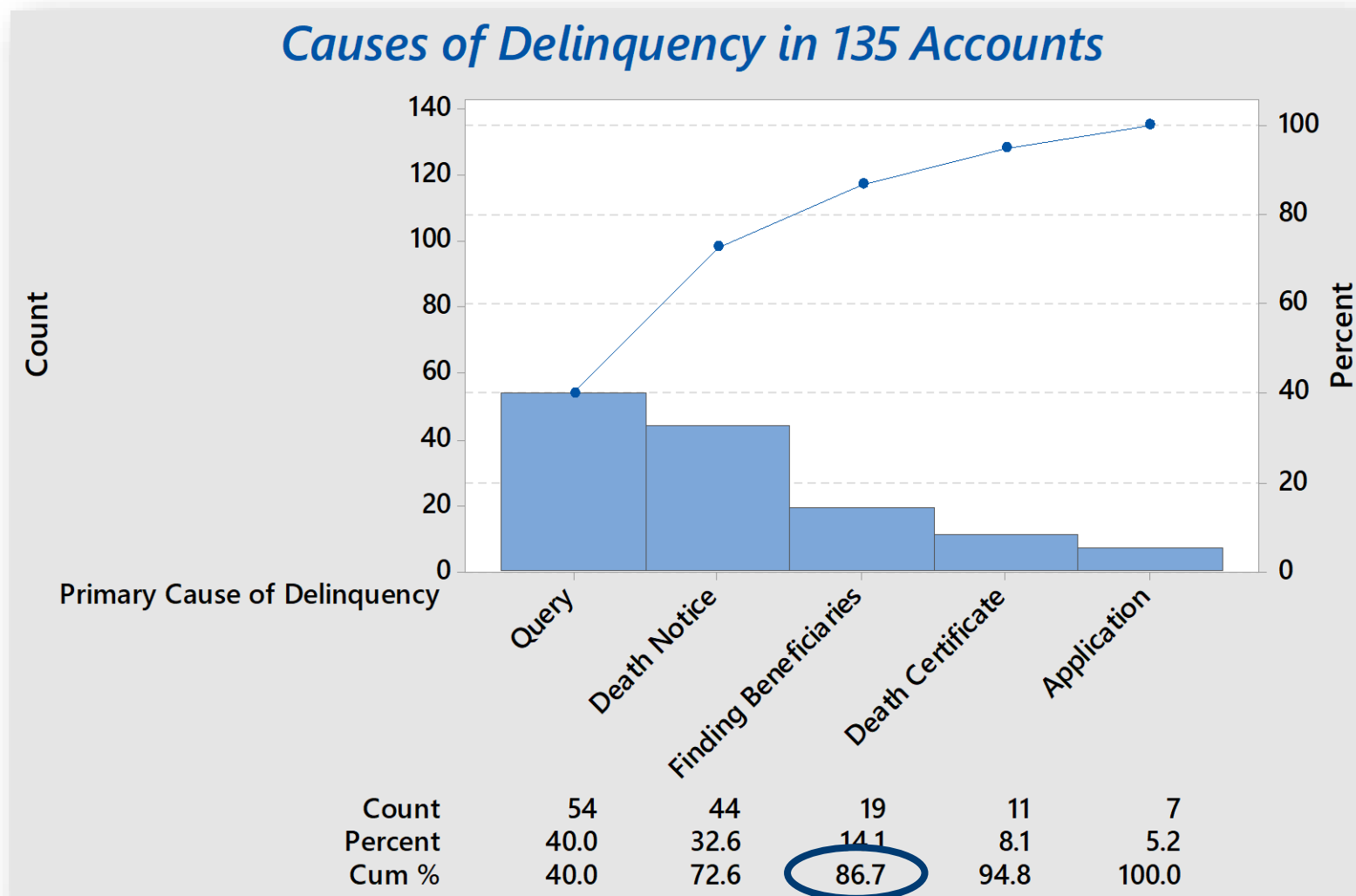
Page 1 of 7



# Drill Down Pareto

Pareto Analysis revealed the top 3 causes (87%) of Delinquency were:

- (40%) Annual Act 302 query
- (33%) Late reported Death Notice received
- (14%) Issues identifying beneficiaries



# Team Members



## LEAN PROJECT CHARTER

Timely Distribution of Non-Annuitant Death Benefits

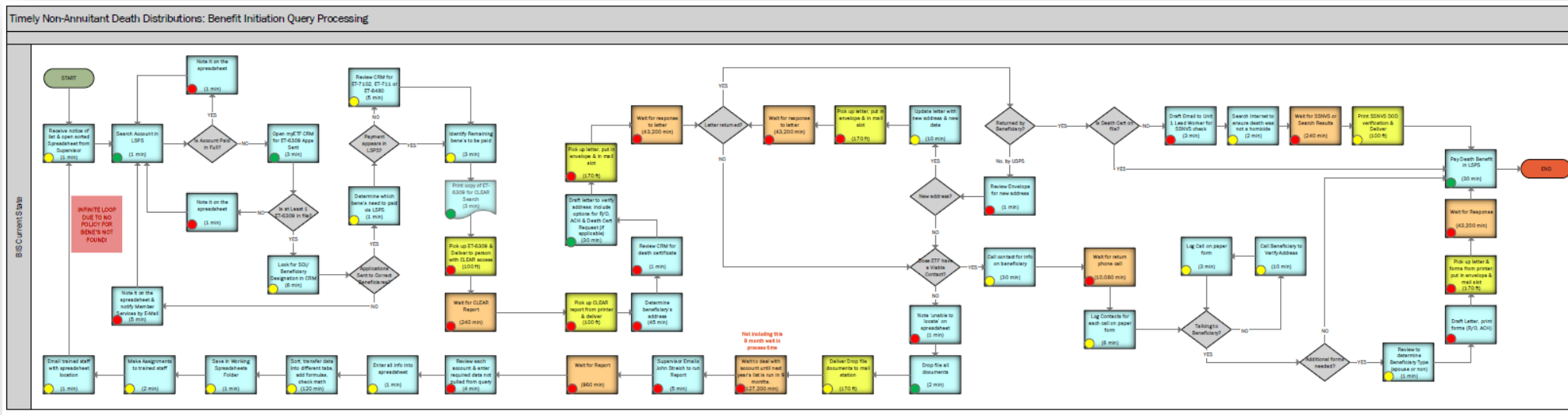
801 W Badger Road  
PO Box 7931  
Madison WI 53707-7931

1-877-533-5020 (toll free)  
Fax 608-267-4549  
etf.wi.gov

<b>Project Lead:</b>	Laura Stella
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	<b><u>PHASE 3</u></b>
	<ul style="list-style-type: none"><li>• Connie Koberle</li><li>• Mike Hogard</li><li>• Carley LeMahieu</li><li>• Sally Lucey</li><li>• Linda Daane</li></ul>
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# Phase 1: Analyze “Value Stream Mapping Event”



## Current State

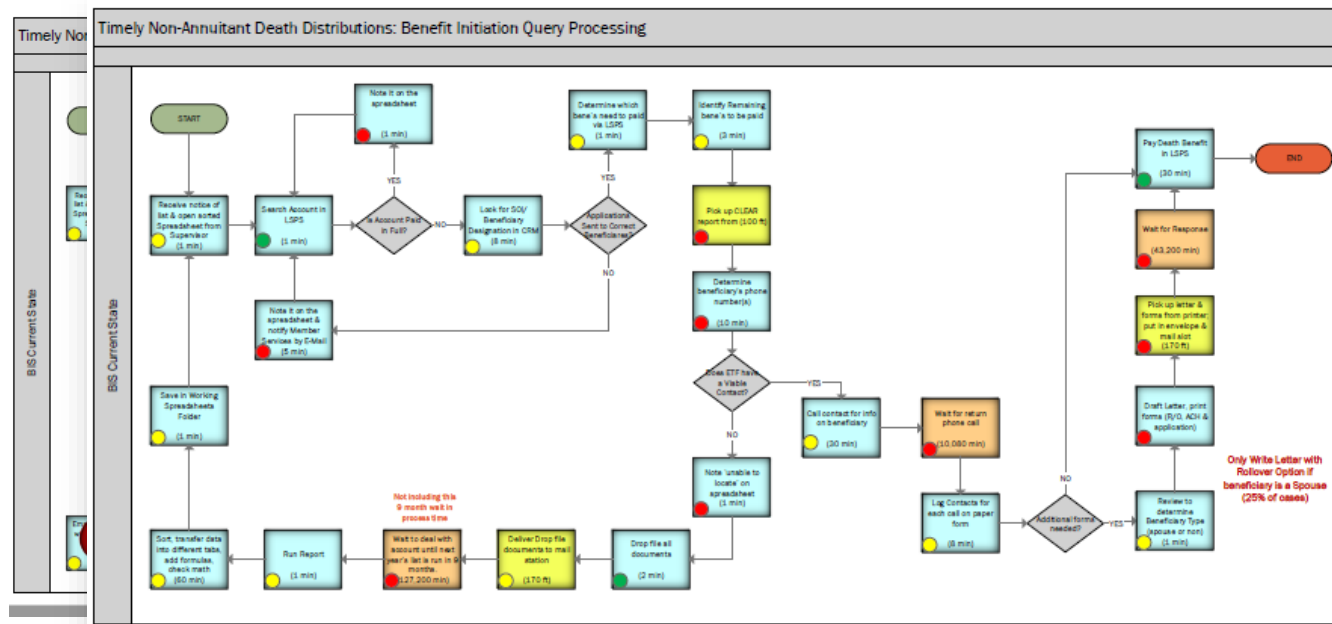
Category	Steps	%	Minutes	%	Feet	%
Value-Added	6	12.5%	69	0.0%	-	0.0%
Cost-Added	19	39.6%	207	0.1%	270	27.6%
Waste	23	47.9%	141,197	99.8%	710	72.4%
Grand Totals	48		141,473		980	

## Goals:

- Reduce the number of process steps and overall processing time by 50%.
- Implement the changes by 6/1/17.



# Phase 1: Improve



## Results:

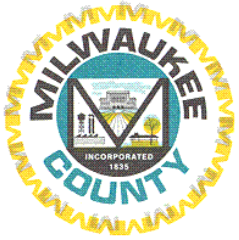
- Process steps reduced by **52.1%**
- Processing Time (in minutes) reduced by **62.3%**
- Implemented June 2017.

Ideal State						
Category	Steps	%	Minutes	%	Feet	%
Value-Added	3	13.0%	33	0.1%	-	0.0%
Cost-Added	9	39.1%	53	0.1%	-	0.0%
Waste	11	47.8%	53,308	99.8%	100	100.0%
Grand Totals	23		53,394		100	
Percent Improvement	52.1%		62.3%		89.8%	

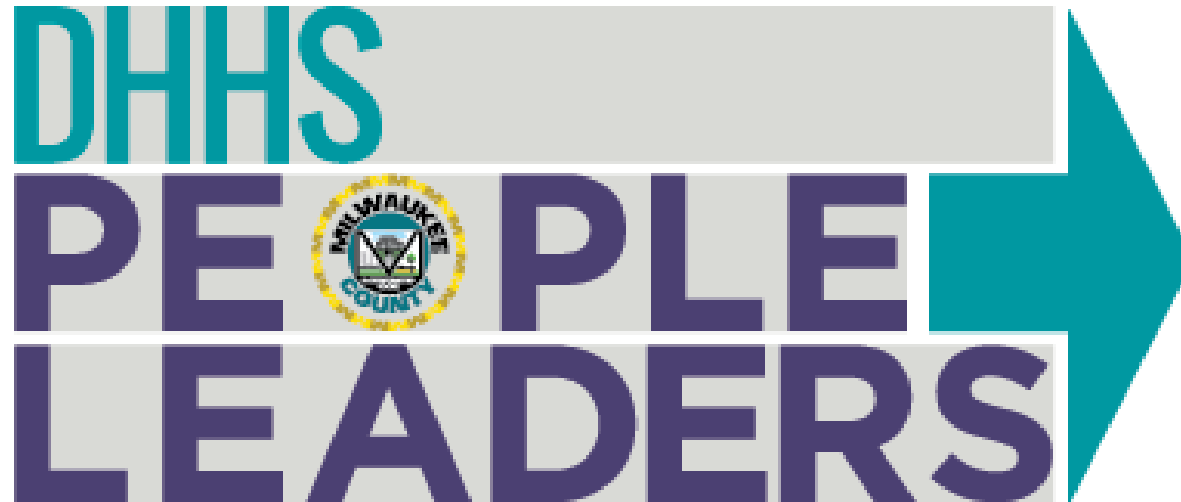
Timely Non-Annuitant Death Distributions – October 27, 2017



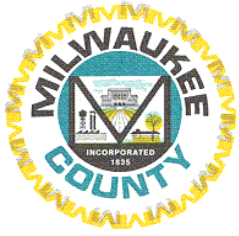




# Milwaukee County Department of Health and Human Services



Presented by: Rosemarie Forster & Erin Wichtoski



## *Purpose*

- DHHS is committed to growing leaders who demonstrate behaviors to engage and empower the DHHS workforce to serve customers beyond their expectations
- Results from the 2016 employee engagement survey indicate DHHS employees have a great desire for growth, development, and opportunity for advancement
- Results also show a need to improve trust and two-way communication between leaders and their staff



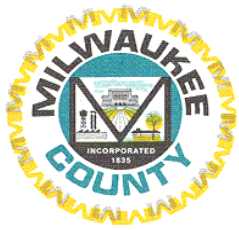


# Changes Made



- The **Do The Right Thing** employee led program to build a values based culture was such a success, we built on it to develop values and principles for leaders to instill the culture of **PRIDE** (**P**artnership, **R**espect **I**ntegrity **D**iversity **E**xcellence) values
- Last October, all leadership meetings received a presentation on leadership styles followed by a discussion to identify which traits leaders themselves thought were important for effectively working with staff.
- A list was made of each trait and ranked by importance, resulting in a list of over 75 traits!
- Characteristics were ranked by information collected in the meetings (very important, important, helpful, nice-to-have)
- Additional research was completed to ensure alignment with the Milwaukee County Leadership Evaluation form and the Milwaukee County Leadership Development curriculum
- Similar to **PRIDE** values, **LEADERS** was developed





# LEADERS



**LEAD BY EXAMPLE** – DHHS leaders are introspective, self-aware, demonstrating the PRIDE values by always Doing The Right Thing.

**ENGAGE** – Leaders engage the workforce with empathy, support, fairness, consistency, and recognition, resulting in a culture of trust.

**APPROACHABLE/ACCESSIBLE** – Leaders are approachable and accessible, acknowledging employees, taking time to listen and respond.

**DRIVE THE MISSION, VISION, VALUES, PURPOSE** – Leaders inspire workers to understand the DHHS purpose, where DHHS is going, and why. They develop and share a robust strategy, making it clear how each player's role ties into long-term objectives.

**EMPLOYEE DEVELOPMENT** – Leaders ensure organizational sustainability through employee development, providing skills and resources needed to meet personal and organizational goals of growth and excellence.

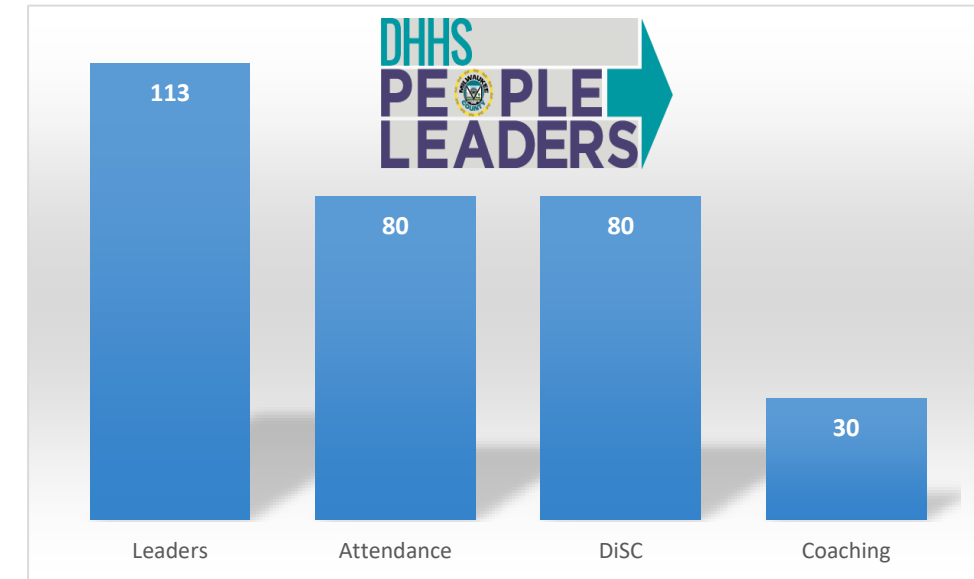
**RISK TAKING** – DHHS leaders drive a culture of intelligent risk taking, resulting in innovation in processes and results.

**SERVE THE CUSTOMERS, WORKFORCE, COMMUNITY, AND STAKEHOLDERS** – DHHS leaders look beyond the self and the organization to improve the community.



## Results

- First Annual People Leaders Event –
  - 80 of 113 (71%) of DHHS leaders -defined as having at least one direct report - came together for the first time to discuss their roles as leaders
- All have been requested to take a DiSC assessment to identify their leadership style (**71 % completed as of Tuesday!**)
- **All** leaders were offered executive coaching and customized workshops to celebrate and support leadership strengths (**27% as of Tuesday!**)
  - Aligned with Baldrige Criteria, PDSA, and ADKAR change management methodology
  - Rooted in **LEADERS** values
  - Emphasizing how to leverage personal leadership style and work with other styles





## Next Steps

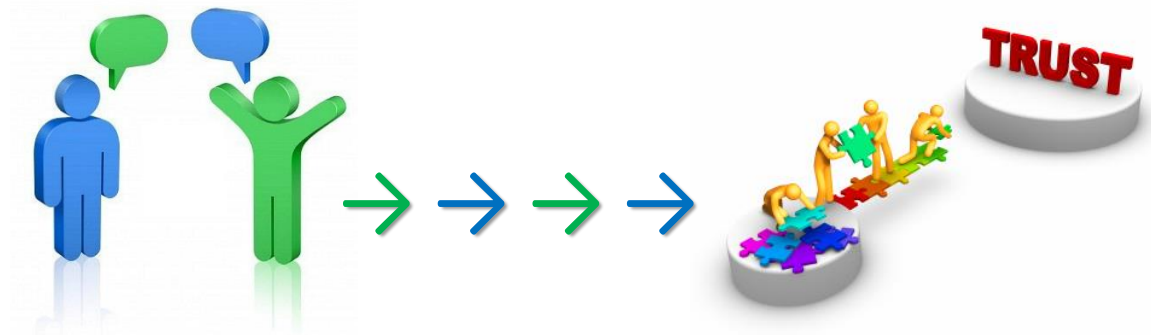


- All leaders who opted for coaching complete 360 assessment
- Scheduled workshops for leaders to discuss strategies on **Trust** and **Communication** around DiSC (top two drivers of employee engagement)
- Some division leadership teams coming together to:
  - Provide support
  - Provide peer coaching
  - Meet and discuss what the team is doing to build Trust and Communication
- Schedule a second People Leaders Event in January for all leaders
- Implement quarterly employee engagement pulse checks and be ready to respond to results





## *Impact*



- Increased communication at all levels within and outside DHHS
- Increased awareness, introspection, internalization and, demonstration of values driven leadership behavior
- Increased leadership collaboration and integration across divisions within DHHS – breaking down silos
- Increased **Trust** and **Communication** between workforce and leadership at all levels
- Increased employee engagement to drive improvements in organizational excellence
- Helps quantify the understanding for the need, desire (WIIFM) and how to instill a “culture of quality”



# Strategic vs. Operational

## Narrowing Our Focus

Kristin Gunther, Policy Advisor

Mark Lamkins, Director of Communications

Wisconsin Department of Employee Trust Funds





# Background

- Prior plan: poor structure and process
- Multi-year strategic plan
- 4 focus areas
- Improved structure and process
- Problem: narrowing our focus



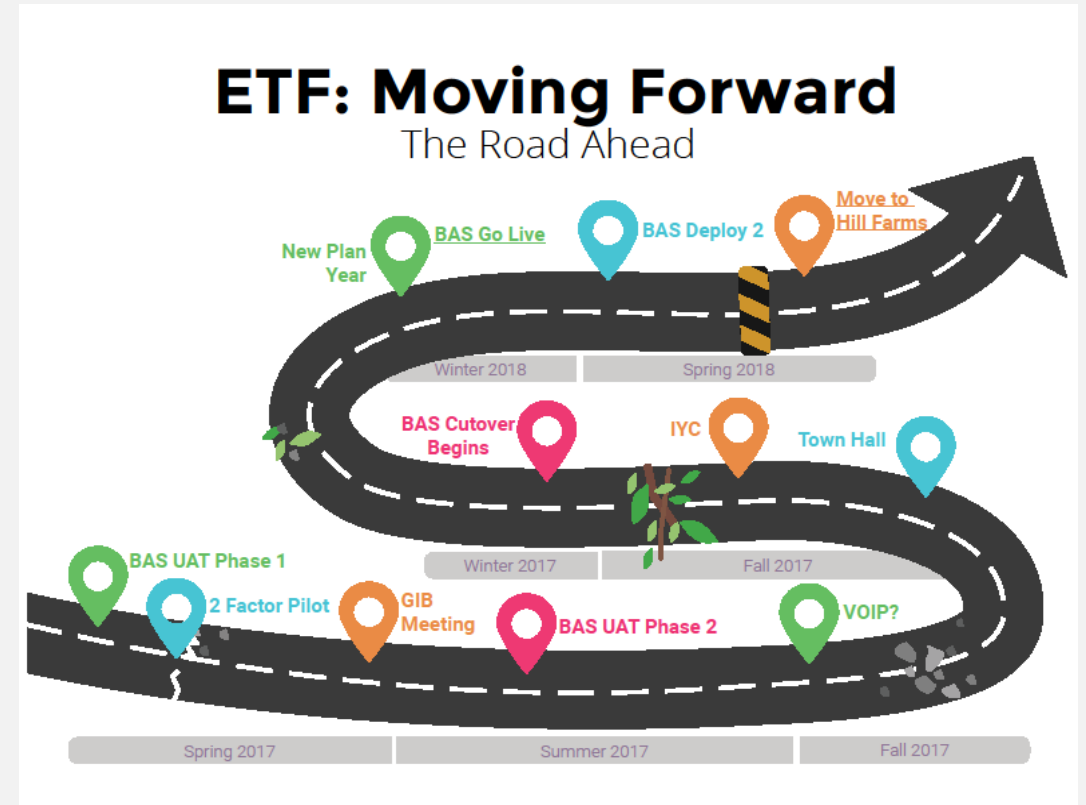
# Changes

- Separated operational activities and strategic initiatives
- Applied PESTLE
- Kept SMART
- Focused on the “effortless” experience

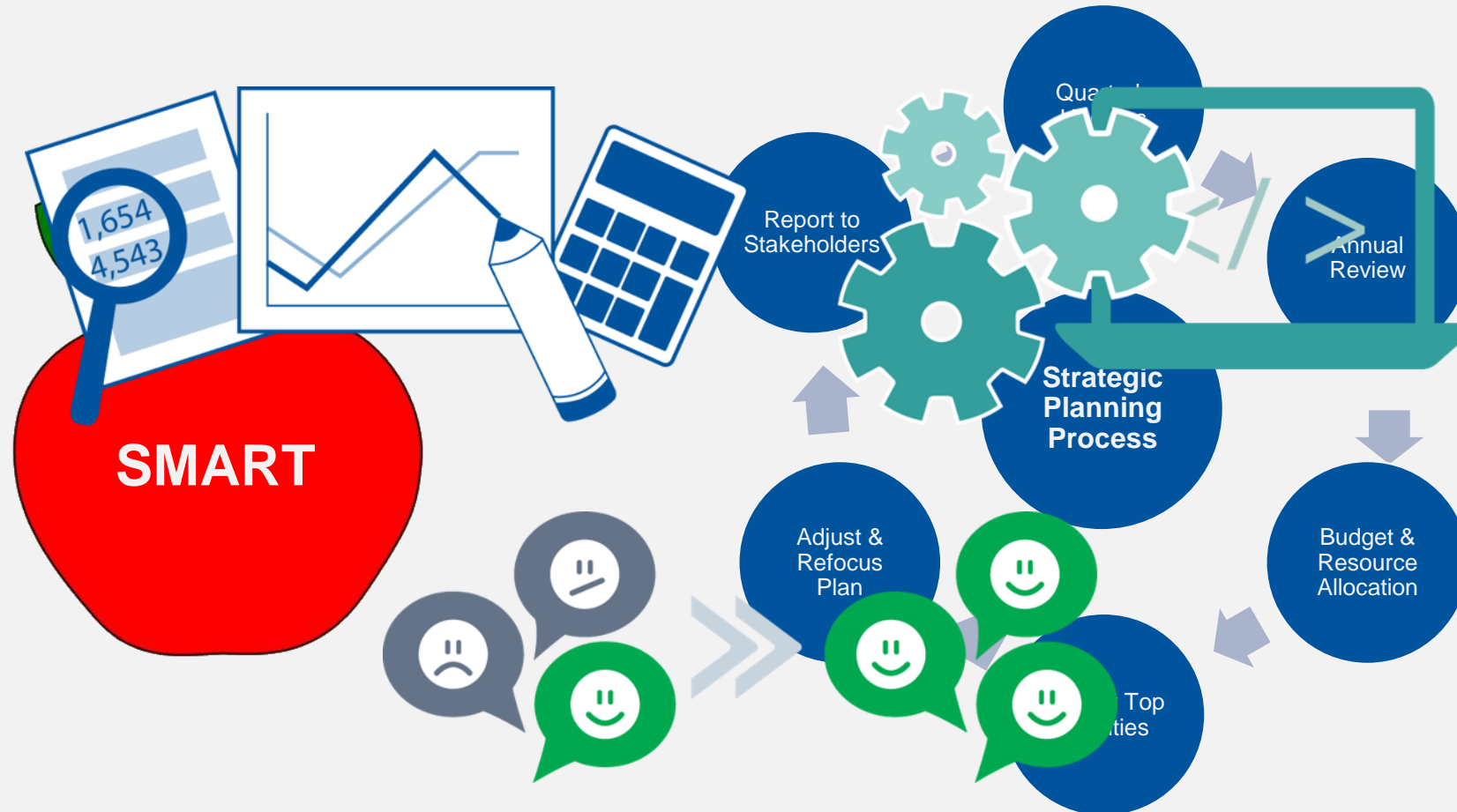


# Results

- Reduced strategic initiatives from 72 to 15
- Identified top priorities
- Improved tracking and reporting of accomplishments... *and problems*
- Increased staff engagement



# Next Steps



# Impact

